



# Club Health Assessment for District 391 through December 2017

| Club Number                          | Club Name               | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   | Finance                                  | LCIF                                  |                 |
|--------------------------------------|-------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|---------------------------------------|-----------------|
|                                      |                         |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             | Months Since Last Activity Report *** | Account Balance |
|                                      |                         |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                       |                 |
| <b>Clubs less than two years old</b> |                         |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 127685                               | Hainan Ai Xin           | 05/24/2016   | Cancelled(8*)   | 0                                  | 0                 | 27                  | -27  | -100.00%        | 27                         | 2  | 0                                      | 1                                | None  |  | 6                                     | 90+ Days        |
| 127635                               | Hainan Ci Ai            | 06/20/2016   | Active(1)   | 20                                 | 5                 | 2                   | 3  | 17.65%          | 25                         | 1  | 1                                      | 1                                | None  |  | N/R                                   |                 |
| 127013                               | Hainan Da Ai            | 03/08/2016   | Active  | 18                                 | 2                 | 0                   | 2  | 12.50%          | 34                         |  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 127619                               | Hainan Dan Er           | 05/17/2016   | Cancelled(8*)   | 0                                  | 0                 | 25                  | -25  | -100.00%        | 25                         | 2  | 0                                      | 1                                | None  |  | N/R                                   | 90+ Days        |
| 127614                               | Hainan Dong Po          | 05/31/2016   | Cancelled(8*)   | 0                                  | 0                 | 28                  | -28  | -100.00%        | 28                         | 2  | 0                                      | 1                                | None  |  | N/R                                   | 90+ Days        |
| 130630                               | Hainan Feng Huang       | 04/28/2017   | Active  | 33                                 | 6                 | 0                   | 6  | 22.22%          | 0                          |  | 1                                      |                                  | 2   | VP,MC,SC                                 | N/R                                   |                 |
| 127623                               | Hainan Fu Ai            | 05/31/2016   | Active  | 16                                 | 1                 | 8                   | -7   | -30.43%         | 22                         | 1  | 1                                      | 1                                | None  |  | N/R                                   |                 |
| 129138                               | Hainan Gan En           | 10/13/2016   | Active  | 20                                 | 8                 | 16                  | -8   | -28.57%         | 28                         | 1  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 127621                               | Hainan Guan Ai          | 05/16/2016   | Active(1)   | 15                                 | 0                 | 4                   | -4   | -21.05%         | 25                         | 1  | 2                                      | 1                                | None  |  | N/R                                   |                 |
| 127615                               | Hainan Jiu Sheng        | 05/31/2016   | Active(1)   | 38                                 | 18                | 2                   | 16   | 72.73%          | 34                         | 1  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 132907                               | Hainan Lede             | 10/17/2017   | Newly Chartered   | 26                                 | 26                | 0                   | 26   | 100.00%         | 0                          |  | 2                                      |                                  |   | S,T,M,VP,MC SC                           | N/R                                   |                 |
| 127636                               | Hainan Li Xing Tian Xia | 05/19/2016   | Active(1)   | 23                                 | 1                 | 2                   | -1   | -4.17%          | 32                         | 1  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 127618                               | Hainan Qi Ji            | 05/17/2016   | Active(1)   | 19                                 | 0                 | 1                   | -1   | -5.00%          | 45                         | 1  | 4                                      | 1                                | None  |  | N/R                                   |                 |
| 127622                               | Hainan Qian Xi          | 06/10/2016   | Active(1)   | 36                                 | 14                | 1                   | 13   | 56.52%          | 31                         | 1  | 1                                      | 1                                | None  |  | N/R                                   |                 |
| 127612                               | Hainan Ren Ben          | 05/17/2016   | Active(1)   | 20                                 | 13                | 23                  | -10  | -33.33%         | 32                         | 2  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 127613                               | Hainan Ren De           | 05/23/2016   | Cancelled(8*)   | 0                                  | 0                 | 13                  | -13  | -100.00%        | 25                         | 2  | 0                                      | 1                                | None  |  | N/R                                   | 90+ Days        |
| 127624                               | Hainan Shang De         | 05/23/2016   | Active(1)   | 27                                 | 11                | 5                   | 6  | 28.57%          | 35                         | 1  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 127620                               | Hainan Tong De          | 06/06/2016   | Cancelled(8*)   | 0                                  | 1                 | 27                  | -26  | -100.00%        | 26                         | 2  | 0                                      | 1                                | None  |  | N/R                                   | 90+ Days        |
| 131128                               | Hainan Wan Fu           | 05/31/2017   | Active  | 27                                 | 3                 | 1                   | 2  | 8.00%           | 0                          | 1  | 1                                      |                                  | 2   | P,T,M,VP,MC SC                           | N/R                                   |                 |
| 127617                               | Hainan Wan Quan He      | 05/17/2016   | Active(1)   | 28                                 | 3                 | 0                   | 3  | 12.00%          | 29                         |  | 0                                      | 1                                | None  |  | N/R                                   |                 |
| 130613                               | Hainan Xiang Ri Kui     | 04/11/2017   | Active  | 77                                 | 52                | 3                   | 49   | 175.00%         | 0                          | 0  | 0                                      |                                  | 2   | VP,MC,SC                                 | N/R                                   |                 |
| 130621                               | Hainan Yang Guang       | 04/11/2017   | Active  | 37                                 | 11                | 0                   | 11   | 42.31%          | 0                          |  | 0                                      |                                  | 2   | M,VP,MC,SC                               | N/R                                   |                 |
| 127616                               | Hainan Ye Feng          | 05/17/2016   | Active(1)   | 29                                 | 5                 | 0                   | 5  | 20.83%          | 24                         |  | 1                                      | 1                                | None  |  | N/R                                   |                 |



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| Club Number                          | Club Name             | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   | Finance                                  | LCIF                                  |                 |
|--------------------------------------|-----------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|---------------------------------------|-----------------|
|                                      |                       |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             | Months Since Last Activity Report *** | Account Balance |
|                                      |                       |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                       |                 |
| 132906                               | Hainan Ye Lin         | 10/17/2017   | Newly Chartered   | 38                                 | 38                | 0                   | 38   | 100.00%         | 0                          | 0  |  |                                  | P,T,M,VP,MC SC                                      | N/R                                      |                                       |                 |
| 127014                               | Hainan Yuan Hui       | 03/08/2016   | Active  | 38                                 | 4                 | 12                  | -8   | -17.39%         | 47                         | 1  | 0                                      | 1                                | None  | N/R                                      |                                       |                 |
| 127637                               | Hainan Zhi Shan       | 05/24/2016   | Active(1)   | 22                                 | 5                 | 11                  | -6   | -21.43%         | 28                         | 1  | 2                                      | 1                                | None  | N/R                                      |                                       |                 |
| 127611                               | Hainan Zhong Yue      | 05/23/2016   | Cancelled(8*)   | 0                                  | 0                 | 30                  | -30  | -100.00%        | 30                         | 2  | 0                                      | 1                                | None  | N/R                                      | 90+ Days                              |                 |
| <b>Clubs more than two years old</b> |                       |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 126200                               | Hainan Bo Ai          | 11/13/2015   | Active(1)   | 25                                 | 1                 | 0                   | 1  | 4.17%           | 25                         | 2  | 2                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126193                               | Hainan Ci Fu          | 11/12/2015   | Active  | 45                                 | 12                | 0                   | 12   | 36.36%          | 33                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
|                                      | Exc Award (.06/30/16) |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 126194                               | Hainan Guangming      | 11/12/2015   | Active  | 15                                 | 1                 | 5                   | -4   | -21.05%         | 39                         | 2  | 2                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126185                               | Hainan Hai De         | 11/12/2015   | Active  | 34                                 | 0                 | 0                   | 0  | 0.00%           | 35                         | 2  | 9                                      | 2                                | None  | 7  |                                       |                 |
| 126202                               | Hainan He Ping        | 11/13/2015   | Active  | 44                                 | 20                | 0                   | 20   | 83.33%          | 39                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126188                               | Hainan Hou De         | 11/13/2015   | Active(1)   | 28                                 | 2                 | 0                   | 2  | 7.69%           | 34                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126189                               | Hainan Lao Qu         | 11/12/2015   | Active  | 47                                 | 2                 | 3                   | -1   | -2.08%          | 51                         | 1  | 2                                      | 2                                | None  | 7  |                                       |                 |
| 126203                               | Hainan Meihao         | 11/13/2015   | Active  | 31                                 | 11                | 6                   | 5  | 19.23%          | 28                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126192                               | Hainan Ming De        | 11/12/2015   | Active(1)   | 28                                 | 10                | 16                  | -6   | -17.65%         | 50                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126204                               | Hainan Qiong Zhou     | 11/13/2015   | Active  | 33                                 | 2                 | 3                   | -1   | -2.94%          | 38                         | 2  | 2                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126205                               | Hainan Sansha         | 11/13/2015   | Active  | 31                                 | 6                 | 11                  | -5   | -13.89%         | 36                         | 2  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126197                               | Hainan Tong Xin       | 11/13/2015   | Cancelled(8*)   | 0                                  | 0                 | 29                  | -29  | -100.00%        | 32                         | 2  | 0                                      | 2                                | None  | N/R                                      | 90+ Days                              |                 |
| 126190                               | Hainan Xi Bu          | 11/13/2015   | Active  | 19                                 | 1                 | 6                   | -5   | -20.83%         | 26                         | 2  | 1                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126183                               | Hainan Xi Sha         | 11/12/2015   | Active  | 35                                 | 12                | 15                  | -3   | -7.89%          | 39                         | 2  | 1                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126195                               | Hainan Xin De         | 11/13/2015   | Active(1)   | 24                                 | 4                 | 2                   | 2  | 9.09%           | 30                         | 2  | 1                                      | 2                                | None  | N/R                                      | 90+ Days                              |                 |
| 124202                               | Hainan Ye Cheng       | 02/17/2015   | Active  | 37                                 | 12                | 1                   | 11   | 42.31%          | 53                         | 1  | 0                                      | 2                                | None  | N/R                                      |                                       |                 |
|                                      | Exc Award (.06/30/16) |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                                       |                 |
| 126187                               | Hainan Ye Hai         | 11/13/2015   | Active(1)   | 24                                 | 0                 | 1                   | -1   | -4.00%          | 25                         | 2  | 4                                      | 2                                | None  | N/R                                      |                                       |                 |
| 126196                               | Hainan Zhi Shang      | 11/13/2015   | Active  | 37                                 | 20                | 40                  | -20  | -35.09%         | 54                         | 2  | 0                                      | 1                                | None  | N/R                                      | 90+ Days                              |                 |



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|-------------|-----------|--------------|---|------------------------------------|-------------------|---------------------|----------------|--|----------------------------|--|---|--|----------------------------------|---|--|------------------------------|---------------------------------------|
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|             |           |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     |                | If net loss is greater than 20% appears in red |                            |  | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                              |                                       |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name          | Charter Date | Current Status* | Cancellation Date |
|-------------|--------------------|--------------|-----------------|-------------------|
| 126201      | Hainan Hai Yan     | 11/13/2015   | Cancelled(8*)   | 12/31/2016        |
| 126184      | Hainan Xin Qi Dian | 11/12/2015   | Cancelled(8*)   | 12/31/2016        |

| Current Total Clubs Count | YTD New Clubs Count | YTD Cancelled Clubs Count | YTD Net Club Gain | Current Total Members Count | YTD Add | YTD Drop | YTD Net Growth | YTD Net Growth % | Member Count 12 Months Ago | Average Member Count Per Club | % of Clubs with less than 20 members | % No MMR in 3 Months | % No Officer Report in 12 Months | % of Clubs with balance 90+ days | Number of Clubs in Status Quo | % Status Quo Clubs in Financial Suspension | Number of Cancelled Clubs | Average Cancelled Club Age | Members Lost Due to Cancellation | % of Clubs Cancelled for Non-Financial Reasons |
|---------------------------|---------------------|---------------------------|-------------------|-----------------------------|---------|----------|----------------|------------------|----------------------------|-------------------------------|--------------------------------------|----------------------|----------------------------------|----------------------------------|-------------------------------|--|---------------------------|----------------------------|----------------------------------|--|
| 38                        | 2                   | 7                         | -5                | 1,144                       | 343     | 379      | -36            | -3.05%           | 1,299                      | 30                            | 16%                                  | 8%                   | 84%                              | 5%                               | 0                             | 0%   | 7                         | 2                          | 179                              | -29%   |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.